



# BE THE



## CANCER

1	<b>TOM SMAXWELL</b>	<b>ATLANTIC</b>	<b>6</b>
2	Andy McDonald	Great Lakes East	3
2	Alan Katigbak	5 Star	3
2	Tina Manka	Mid America	3

## HOME HEALTH CARE

1	<b>SCOTT VAN WYK</b>	<b>MIDWEST</b>	<b>8</b>
2	Andy McDonald	Great Lakes East	4
3	Kevin Hoogeveen	Midwest	4

## MEDICARE SUPPLEMENT

1	<b>SYDNEY KATZ</b>	<b>MID AMERICA</b>	<b>6</b>
2	Michael Kelch	5 Star	5
3	Keith Levit	Capital	3
3	Matt Suter	5 Star	3
3	Nicholas Hoskin	Suncoast	3

## HOSPITAL INDEMNITY

1	<b>TIM BELL</b>	<b>MID SOUTH</b>	<b>10</b>
2	Kamran Zoghi	Capital	5
2	Carolyn Cassio	5 Star	5

## DENTAL / VISION / HEARING

1	<b>KAMRAN ZOGHI</b>	<b>CAPITAL</b>	<b>5</b>
2	Joe Aiello	Atlantic	4
2	<b>Nicholas Hoskin</b>	<b>Suncoast</b>	<b>4</b>

## MEDICARE ADVANTAGE

1	<b>CHRIS BEISNER</b>	<b>5 STAR</b>	<b>18</b>
1	<b>RICHARD RAYFORD II</b>	<b>MID SOUTH</b>	<b>18</b>
3	Amy Morgan	Sunbelt	15

## LIFE

1	<b>JOE AIELLO</b>	<b>ATLANTIC</b>	<b>32</b>
2	Zack Boyd	Mid America	7
3	Jeretta Hughes	Mid South	7

## ANNUITIES

1	<b>ANDY MCDONALD</b>	<b>GREAT LAKES EAST</b>	<b>4</b>
2	David Heckler	Mid America	2
2	Zack Boyd	Mid America	1

## NEW SSN#s submitted only

1	<b>RICHARD RAYFORD II</b>	<b>MID SOUTH</b>	<b>24</b>
2	Chris Beisner	5 Star	20
3	Amy Morgan	Sunbelt	17

This report provides information on the leading producers and their issued apps during the specified period. It is important to note that this data is not indicative of individual earning potential and does not account for any expenses that agents may have incurred.

**\* ISSUED NEW BUSINESS - SEPT 2023**