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Annuities

Region	Agent	Total Apps
Mid America	David Heckler	5
Capital	Kamran Zoghi	4
Great Lakes East	Andy McDonald	4

Home Health Care

Region	Agent	Total Apps
Midwest	Jordan Vander Schaaf	5
Midwest	Scott Van Wyk	4
Great Lakes East	Andy McDonald	3

Medicare Supplement

Region	Agent	Total Apps
Capital	Kamran Zoghi	4
5 Star	Matthew Suter	3
Mid America	Sydney Katz	3

Cancer

Region	Agent	Total Apps
Capital	Kamran Zoghi	4
Great Lakes East	Andy McDonald	3
Mid America	Tina Manka	3

Hospital

Region	Agent	Total Apps
Great Lakes East	Andy McDonald	7
Capital	Kamran Zoghi	6
Mid America	David Pittaluga	6

Medicare Advantage

Region	Agent	Total Apps
Mid South	Johnathan Smith	27
Mid South	Marcia Hays	23
5 Star	Devin Monroe	19

Dental/ Vision/ Hearing

Region	Agent	Total Apps
Atlantic	Joe Aiello	4
Mid South	Zachary Marcum	3
5 Star	Michael Kelch	3

Life

Region	Agent	Total Apps
Atlantic	Joe Aiello	15
Atlantic	Daniel Thorp	7
Midwest	Scott Van Wyk	5

New SSN Submitted

Region	Agent	Total New SSN
Mid South	Johnathan Smith	28
Atlantic	Joe Aiello	24
5 Star	Devin Monroe	16

This report provides information on the leading producers and their issued apps during the specified period. It is important to note that this data is not indicative of individual earning potential and does not account for any expenses that agents may have incurred.

*** ISSUED NEW BUSINESS - SEPT 2024**