



Annuities

Region	Agent	Total Apps
Mid America	David Heckler	4
Great Lakes East	Andy McDonald	3
Great Lakes West	Lorne Brinkman	1

Home Health Care

Region	Agent	Total Apps
Midwest	Kevin Hooegeveen	8
Mid South	Marcia Hays	8
Midwest	Scott Van Wyk	7

Medicare Supplement

Region	Agent	Total Apps
Sun Coast	Nicholas Hoskin	7
5 Star	Matthew Suter	5
5 Star	Michael Kelch	5

Cancer

Region	Agent	Total Apps
Great Lakes West	Richard Bigelow	6
Mid America	Zachary Culp	6
Great Lakes East	Andy McDonald	4

Hospital

Region	Agent	Total Apps
5 Star	David Krempec	13
Mid South	Nathan Marshall	11
Atlantic	Scott Grasso	9

Medicare Advantage

Region	Agent	Total Apps
Sunbelt	Amy Morgan	10
Great Lakes East	Andy McDonald	10
Mid South	Marcia Hays	8

Dental/ Vision/ Hearing

Region	Agent	Total Apps
Mid America	James Taylor	5
Capital	Keith Levit	3
Mid South	Nathan Marshall	3

Life

Region	Agent	Total Apps
Atlantic	Joe Aiello	9
Midwest	Scott Van Wyk	7
Capital	Kamran Zoghi	5

New SSN Submitted

Region	Agent	Total New SSN
Mid South	Nichole Rosebud	51
5 Star	Christopher Beisner	49
Mid South	Patricia Pullum	42

This report provides information on the leading producers and their issued apps during the specified period. It is important to note that this data is not indicative of individual earning potential and does not account for any expenses that agents may have incurred.