

CONTEST RULES

JUNE 9, 2025 - APRIL 3, 2026 (43 WEEKS)

AGENTS

COMPETE FOR THE TOP 23 SPOTS BASED ON POINTS.

PLUS

2 LOTTERY SPOTS FOR THOSE RANKED 24-60.

POINTS CALCULATION:

- 4.5 POINTS PER DOLLAR OF COMMISSIONS RECEIVED FROM **ANNUITIES**
 - 10 POINTS PER DOLLAR OF COMMISSIONS RECEIVED FROM **TRADITIONAL PRODUCTS**
 - 10 POINTS PER DOLLAR OF COMMISSIONS RECEIVED FROM **LIFE PRODUCTS**
-
- NET COMMISSIONS RECEIVED AT THE LSR LEVEL BASED ON CARRIER PAYMENTS
 - ADVANCE PAYMENTS WILL VARY FROM CARRIER TO CARRIER
 - JUVENILE LIFE SALES NOT ELIGIBLE
 - CMS /ACA PRODUCTS ARE NOT ELIGIBLE
 - MINIMUM OF 80 APPLICATIONS ISSUED OR 500,000 POINTS
 - SPECIAL POINT PROMOTIONS MAY BE RUN THROUGHOUT THE CONTEST.

MANAGERS

- TIER 1: REGIONS - TOP 4 QUALIFIERS
- TIER 2: REPORTING MANAGER - TOP 6 QUALIFIERS

POINTS:

THE SUM OF ALL AGENT POINTS CREDITED DIRECTLY FOR ALL AGENTS ASSIGNED TO THE MANAGER AT THE BEGINNING OF THE CONTEST OR UPON A NEW FIELD START.

AGENTS CANNOT BE RE-ASSIGNED TO A DIFFERENT MANAGER DURING THE CONTEST

DUAL MANAGER/AGENT WINNERS:

WHEN A MANAGER IS A DUAL WINNER, THE AGENT SPOT WILL BE AWARDED TO THE NEXT AGENT IN LINE FROM THAT REGION

