



SALES CUP

A Traditional Business Contest

Contest Rules & Qualifications

- Duration: July 6th - October 2nd
- 1 point per dollar of commission (0.3 points per dollar for annuities)
- Policies must be issued by October 2nd
- Minimum of 26 apps total to qualify for placement
- 8 issued app minimum for 1st and 2nd drawing
- 30 issued app minimum for bonus drawing
- Net commissions received at LSR level, based on carrier payments
- Advance payments will vary from carrier to carrier
- CMS/ACA and Juvenile Life Products are not eligible

Winners

1st Place.....\$5,000

2nd Place.....\$4,000

3rd Place....\$3,000

4th Place...\$2,000

5th Place...\$1,000

6th Place...\$800

7th Place...\$700

8th Place...\$600

9th Place...\$500

10th Place...\$400



Drawings

**1st Drawing \$500each
(3 drawings total)**

After Period: July 6th - August 7th

**2nd Drawing \$500each
(3 drawings total)**

After Period: August 8th - September 11th

**BONUS \$2,000each
(2 drawings total)**

End of Contest